



Disadvantaged Business Enterprise (DBE) Program External Civil Rights

Missouri Department
of Transportation



Overview

- DBE Certification
- North American Industry Classification System (NAICS) Expansion
- Bidding Resources
- MoDOT Letting Schedule
- Local Public Agency (LPA) Projects
- Design-Build Projects
- MoDOT Plans Room
- Website Reports
- DBE Supportive Services
- Missouri Regional Certification Committee (MRCC) Partners



Eligibility for DBE Certification

- For-profit business
- Must be at least 51% owned and controlled by a socially and economically disadvantaged individual(s)
- Personal net worth of less than \$1.32 million
- The owner must be a U.S. citizen or permanent resident
- \$26.29 million in gross annual receipts



Who is Considered Socially Disadvantaged?

- Women
- Black Americans
- Hispanic Americans
- Native Americans
- Asian-Pacific Americans
- Subcontinent Asian-Americans
- Other groups designated by SBA



How to Apply for DBE Certification

- Complete the Uniform Certification Application and Personal Net Worth form (PNW) found at: <https://www.modot.org/dbe-program>
- Submit a notarized application and all requested documents listed at the end of the application to our secure dropbox site at: <https://app.box.com/f/cdad1d15a8c24e2d85d806815c669944>
- It is a 90-day process from receipt of all necessary documents and 60 days for an interstate process
- An On-Site Visit is Required

NAICS Code Expansion

- Once a DBE firm is certified, the firm can in can expand its NAICS Codes, complete the form at:

https://www.modot.org/sites/default/files/documents/external_civil_rights/forms/naicscodereviewform.pdf

- Submit the completed form and requested documentation of equipment along with the 5 largest contracts and quotes completed under the requested NAICS code(s)
- The most commonly used scopes of work for DBE participation include hauling, landscaping, traffic control, pavement marking, liquid asphalt hauling, concrete, steel, pipe supply, excavation, signage, electrical supply, guardrail and fencing



Bidding Resources

Firms can find bidding resources at the following link:

- <https://www.modot.org/bidding>

At this site, firms can find bidding opportunities for road and bridge construction, Local Projects (LPA) administered by cities and counties, our online plans room, design-build information, electronic bidding services, contractor and subcontractor prequalification checklist, electronic bidding services, training opportunities and the MRCC directory.



Additional DBE Resources

- The following is an additional resource for DBE firms:

- Doing Business with MoDOT Guide:

<https://www.modot.org/sites/default/files/documents/Doing%20Business%20with%20MoDOT.pdf>



Website Reports

- Each letting has corresponding website reports
- These can be found on the MoDOT Website with Bidding Information for each letting at:

<https://www.modot.org/bidding-and-letting-information>



MoDOT Plans Room

- On MoDOT's online plans room page, firms will find:
 - bid opening dates
 - asphalt price index
 - fuel index
 - federal provisions
 - wage rates
 - Plan Holder List
 - descriptions of each project in the upcoming letting
 - consultant and professional services project information
 - <https://www.modot.org/solicitation-rfq-opportunities>

MoDOT Letting Schedule



2021 Calendar

2022 Calendar

- COMMISSION AWARD
- NOTICE
- LETTING
- HOLIDAY
- TENTATIVE

2021

JANUARY

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JULY

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Local Public Agency (LPA) Program

In the LPA Program, federal funds "pass through" MoDOT to cities and counties through a competitive process and provides oversight for these projects to ensure they meet all federal requirements. Upcoming opportunities for LPA projects can be found on MoDOT's website.

<https://www.modot.org/projects-be-let-others>



Design-Build Projects

- Design-Build is a method that includes hiring one contracting team to complete the design work and build the highway improvement under one contract. MoDOT provides the project goals, budget and schedule and the contracted team completes the work.

<https://www.modot.org/design-build-information>





What is DBE Supportive Services?

MoDOT's supportive services program is designed to assist DBE firms in the development of capability and capacity and to be better positioned to successfully bid on MoDOT project.



What does DBE Supportive Services Offer?

Entrepreneurship Training Program

The Entrepreneurship Training Program is based on Kauffman FastTrac® Entrepreneurship Program for GrowthVenture®, the program encourages success by providing direction for growth, capacity expansion, and diversification.

Over the course of 10-classes, you will learn how to learn how to:

- Avoid cash flow problems and fund your firm's growth
- Make critical decisions about business vision and strategy
- Investigate and analyze next-stage growth and opportunities
- Improve operational efficiency within your organization
- Determine if you have the right people in place for the future
- Develop a business strategy to move forward at your pace
- Create, build, and hold a strong, competitive market position
- Lead with clarity while building a sustainable management



What does DBE Supportive Services Offer?

- Business Coaching Program in:
 - Accounting
 - Bidding
 - Bonding
 - Business Law
 - Business Software
 - Estimating
 - Financial
 - HR
 - Marketing
 - Project Management



What does DBE Supportive Services Offer?

- DBE Seminars and Outreach
 - MoDOT regularly hosts seminars and networking opportunities for DBE firms certified in Missouri.



Supportive Services Contacts

Bellewether, Ltd.

PO Box 287, Lee's Summit, MO 64063

Phone: (816) 554-9400

Email: saunders@bellewether.com

Philips & Associates, Inc.

930 Kehrs Mills Road, Suite 325-17, Ballwin, MO 63011

Phone: (314) 497-6746

Email: gphilips@philipsgroup.com



Missouri Regional Certification Committee (MRCC)

- Missouri Department of Transportation
- City of Kansas City, Missouri
- Kansas City Area Transportation Authority
- Mid-America Regional Council
- East-West Gateway Council of Governments
- St. Louis Lambert Airport Authority
- Bi-State Development
- <https://www.modot.org/mrcc-directory>



ECR Staff by District

Missy Stuedle - Director (573) 751-1216

Missy.stuedle@modot.mo.gov

Kristi Hixson - Manager (573) 751-7801

Kristi.hixson@modot.mo.gov

Tracy Evers - Executive Assistant (573) 526-2978

Tracy.evers@modot.mo.gov



ECR Staff by District

Kansas City & Southeast Districts

Prenness Josey - Civil Rights Specialist (816) 607-2162

Prenness.josey@modot.mo.gov

Kamaria Sanders - Civil Rights Specialist (816) 607-2055

Kamaria.sanders@modot.mo.gov

Abigail Steinbach - Administrative Technician (816)607-2121

Abigail.steinbach@modot.mo.gov



ECR Staff by District

St. Louis District

April Hendricks-Brown - Civil Rights Specialist (314) 453-1827

April.hendricks-brown@modot.mo.gov

Katherine Adkins - Civil Rights Specialist (314) 453-1877

Katherine.adkins@modot.mo.gov

Cassandra Peoples – Administrative Technician (314) 453-5029

Cassandra.peoples@modot.mo.gov



ECR Staff by District

Northwest & Northeast Districts

Laura Bouslaugh – Civil Rights Specialist (573) 751-1355

Laura.bouslaugh@modot.mo.gov

Southwest District

Zainab Jasim - Civil Rights Specialist (573) 751-2806

Zainab.jasim@modot.mo.gov



Questions?